

2012–13 members' report

2012–13 MEMBERS' REPORT

FINANCIAL

The AANT had a trading surplus of \$625,836, as compared with \$633,019 for 2012, with a trading profit (net of \$271,000 investment return) of \$354,000.

The Council has maintained its conservative approach to investing, with its reserves on deposit with the NAB and the People's Choice Credit Union.

MEMBERSHIP

During the last financial year, membership grew by 1.1 per cent to 20,373 members, with 62 per cent of these opting for either the Plus or Premium product.

ROAD SERVICE

Our contractors delivered a total of 19,223 road service call outs for the year (700 fewer than last year). Of these, 65 per cent were directly for our members, while 23 per cent were to members of interstate constituent clubs, and 12 per cent were other commercial clients.

Direct payments to our contractors for these services totalled \$1.52 million.

INSURANCE

The Affinity Agreement with the Territory Insurance Office benefits our members with a discount on their insurance premiums on which we received commissions of \$29,000. Our new travel insurance product generated commissions of \$26,000.

BATTERY SALES

Commissions on battery sales for the financial year were \$32,500.

TOURISM PRODUCTS

The income generated from our suite of tourism products, which include commissions from Thrifty, Great Southern Rail, theme park and attraction tickets and International Driving Permits was \$157,000 for the year.



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PUBLIC POLICY MATTERS

The AANT continued its advocacy this year with several submissions to Government (NT and the Commonwealth), media releases and radio interviews. The Council regards this as one of our priority areas and utilises the expertise of the RAA and the AAA to provide technical and back-up support in this area.

Along with AAA, and the other motoring clubs across Australia, AANT participated in the Demand Better Roads campaign, in the lead up to the federal election.

We have continued to raise our concerns with the NT Government about fuel pricing and speed limits.

The AANT had representation on the local Black Spot Consultative Panel, the local National Motor Vehicle Theft Reduction Council, the NT Technical Advisory Committee, Drivesafe NT, NT Level Crossing Safety Committee, Road Rules Maintenance Group and the Road Safety Consultative Committee.

INITIATIVES

In February, members Peter Bailey, Peter Hawke and Malcolm Richardson, represented the AANT at the Australian Motoring Clubs Golf Challenge at Royal Pines, the RACV-owned resort on the Gold Coast.

Over Christmas we ran the 'win a new car' promotion for new and existing members, which was won by a long-term AANT member. The promotion was well received by members and will be repeated. Currently we are running the 'free fuel for a year' promotion for members.

The AANT secured funding from the FIA (Fédération Internationale de l'Automobile) and the AAA to develop and run a mentor driving program on Groote Eylandt. The program was run with outstanding success with all the participants gaining their P plates.

AUSTRALIAN AUTOMOBILE ASSOCIATION (AAA)

During the year, I represented the AANT on the Board of the AAA attending three meetings – one each in Canberra, Sydney and, in the company of Doug Phillips, the Annual Conference in Tasmania. I also represented the AANT at the Australian Best Car Award Ceremony.

GOVERNANCE

There were several changes in councillors this year with Brian Measey, Mark Rowberry, Mark Sweet, and past president David Booth, all resigning. They were replaced by David Loy and Kylie Taylor.

By rotation, the three retiring councillors, Graeme Buckley, David Loy and Doug Phillips offered themselves for re-election. On behalf of the members, I extend thanks to all members of the Council for your considerable contribution to the Association which is in a purely voluntary capacity.

STAFF

This, our 50th year, was the year of our staff. For the first five months their working conditions were far from ideal, as our previous office building was converted to a hotel, and the new premises – on the corner of Knuckey Street – was prepared for occupation. To the relief of all involved, the relocation took place on a weekend and the new premises opened for business on the Monday morning. Edon and his team deserve congratulations for their efforts in this process.

The AANT played host to two national conferences held in August, while continuing to provide outstanding service for the members. The cohesiveness, team work and productivity of Edon and the staff who planned and conducted the conferences is noted and acknowledged by the Council.

I gratefully acknowledge the continued support of the Board and staff of the RAA and in particular, President Ray Grigg and the Managing Director Ian Stone for their counsel.

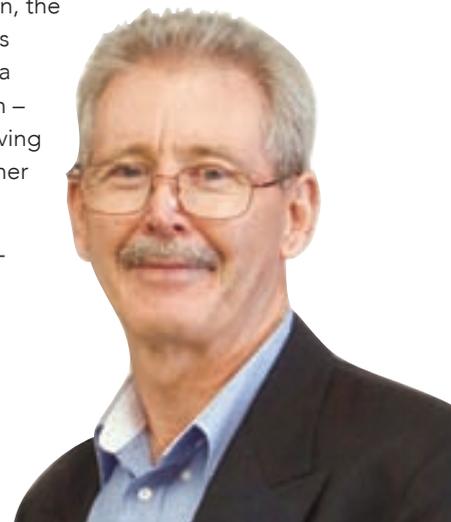
IN CLOSING

With an excellent management team in place, the continued support of our affiliated interstate clubs and conservative investment strategies, we are in a robust position with memberships, member services and income increasing while expenses have been controlled.

As previously announced, after six years as President, I am standing down and Sharon Winks has been endorsed as my replacement. I would like to thank the councillors and staff for the support, input and friendship they have extended to me during my tenure. I wish Sharon, the Council and staff all the best as they strive to make the AANT a bigger and better organisation – well equipped to continue serving our members for at least another 50 years.



Robert Bradley
AANT PRESIDENT



AANT FINANCIALS

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The following is an extract from the Annual Financial Report of the Automobile Association of the Northern Territory Incorporated for the year ended 30 June 2013. Please note that the full financial report is available online at www.aant.com.au

COUNCIL'S REPORT

Your Council Members submit the financial statements of the Automobile Association of the Northern Territory Incorporated for the financial year ended 30 June 2013.

COUNCIL MEMBERS

The names of council members during the financial year are as follows:

- Mr Robert Bradley (President)
- Mr Douglas Phillips (Vice President)
- Mr David Booth (Resigned 4 December 2012)
- Mr Graeme Buckley
- Mr David Loy (Appointed 4 December 2012)
- Mr Daryl Manzie
- Mr Mark Rowberry (Resigned 13 November 2012)
- Ms Suzanne Morgan
- Mr Brian Measey (Resigned 4 September 2012)
- Mr Mark Sweet (Resigned 4 June 2013)
- Ms Kylie Taylor (Appointed 5 February 2013)
- Ms Sharon Winks

PRINCIPAL ACTIVITIES

The principal activity of the Association during the financial year was the provision of roadside assistance services and other motoring/touring-related services to members of the Association. There is no change in the principal activity since last financial year.

OPERATING RESULT

The surplus for the year was \$625,386 (2012: \$633,019).

COMMITTEE'S STATEMENT

In our opinion:

- (a) the accompanying Statement of Comprehensive Income presents fairly the performance of the Association for the year ended 30 June 2013;
- (b) the accompanying Financial Position presents fairly the financial position of the Association as at 30 June 2013;
- (c) the accounts of the Association have been properly prepared and are in accordance with the books of account of the Association; and
- (d) there are reasonable grounds to believe that the Association will be able to pay its debts as and when they fall due.

Signed in accordance with a resolution of the Council Members.



Edon Bell
Manager



Robert Bradley
President

Date: 1 October 2013
Darwin

AANT FINANCIALS

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE AUTOMOBILE ASSOCIATION OF THE NORTHERN TERRITORY INCORPORATED

We have audited the accompanying financial report of the Automobile Association of the Northern Territory Incorporated, which comprises the statement of financial position as at 30 June 2013, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the year ended, notes comprising a summary of significant accounting policies and other explanatory information, and council member's declaration.

COUNCIL MEMBERS' RESPONSIBILITY FOR THE FINANCIAL REPORT

Council members are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards and the Northern Territory of Australia Associations Act, and for such internal controls as the council members determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and

fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the council members, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENCE

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies.

AUDITOR'S OPINION

In our opinion, the financial report presents fairly, in all material respects, the financial position of the Automotive Association of the Northern Territory Incorporated as of 30 June 2013, and its financial performance and cash flows for the year then ended, in accordance with Australian Accounting Standards and the Northern Territory of Australia Associations Act.



C J Sciacca

Audit Partner
BDO Audit (NT)

Date: 3 October 2013
Darwin

Income statement for the year ended 30 June 2013

	2013	2012
	\$	\$
Revenue	4,189,831	3,857,359
Member services expenses	(2,070,505)	(2,061,263)
Administration fees	(450,960)	(351,000)
Employee benefits	(592,086)	(478,564)
Other expenses	(447,503)	(333,513)
Profit before income tax	628,777	633,019
Income tax expense	(3,391)	–
Profit from operations	625,386	633,019

Financial position statement as at 30 June 2013

	2013	2012
	\$	\$
Assets		
Current assets		
Cash and cash equivalents	667,510	1,609,190
Trade and other receivables	141,653	195,116
Investments	4,177,789	2,949,796
Inventories	27,868	22,510
Total current assets	5,014,820	4,776,612
Non-current assets		
Plant and equipment	318,545	–
Deferred tax asset	9,631	–
Total non-current assets	328,176	–
Total assets	5,342,996	4,776,612
Liabilities		
Current liabilities		
Subscriptions and income in advance	1,322,235	1,264,290
Trade and other payables	492,249	642,634
Provisions	63,418	49,356
Total current liabilities	1,877,902	1,956,280
Non current liabilities		
Employee provisions	16,302	9,948
Deferred tax liability	13,022	–
Total non-current liabilities	29,324	9,948
Total liabilities	1,907,226	1,966,228
Net assets	3,435,770	2,810,384
Equity		
Retained earnings	3,435,770	2,810,384
Total equity	3,435,770	2,810,384

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Changes in equity statement for the year ended 30 June 2013			
	Retained Earnings	Reserves	Total
	\$	\$	\$
Balance at 30 June 2011	2,177,365	0	2,177,365
Profit attributable to members	633,019	0	633,019
Balance at 30 June 2012	2,810,384	0	2,810,384
Profit attributable to members	625,386	0	625,386
Balance at 30 June 2013	3,435,770	0	3,435,770

Cash flow statement for the year ended 30 June 2013		
	2013	2012
	\$	\$
Cash flows from operating activities		
Receipts from members and customers	3,827,611	3,453,654
Payments to suppliers and employees	(3,630,903)	(3,186,317)
Interest received	271,164	221,159
Commissions received	144,518	175,283
Net cash flows from operating activities	612,390	663,779
Cash flows from investing activities		
Term deposit investment	(1,227,991)	(37,227)
Purchase of fixed assets	(326,079)	-
Net cash flows used in investing activities	(1,554,070)	(37,227)
Net increase/(decrease) in cash and cash equivalents	(941,680)	626,552
Cash and cash equivalents at beginning of financial year	1,609,190	982,638
Cash and cash equivalents at end of financial year	667,510	1,609,190