



Annual Member's Report 2024–25





Acknowledgement of Country

The Automobile Association of the Northern Territory (AANT) acknowledges the First Nations people of this country and recognises their continuing connections to their lands, waters and communities. We pay our respect to Aboriginal and Torres Strait Islander cultures; and to Elders past and present.

Contents

Acknowledgement of Country	2
A word from your President and CEO	4
The year in numbers	6
Here for our members, here for the Territory!	7
Delivering value through AANT Salary Packaging	8
Our people	9
Council members	9
The leadership team	10
Community engagement	12
Advocacy	16
Council's report	20
Council Members	20
Principal activity	20
Operating Results	20
Comprehensive Income	20
Council statement	21
Report of the independent auditor on the Summary Financial Statement	22
AANT Summary Financials	24
Consolidated statement of profit or loss and other comprehensive income for the year ended 30 June 2024	24
Consolidated statement of financial position as at 30 June 2025	25
Consolidated statement of changes in equity for the year ended 30 June 2025	26
Consolidated statement of cash flows for the year ended 30 June 2025	27

A word from your President and CEO

The 2024–25 year has been remarkable for AANT, marked by significant milestones that reflect our dedication to providing outstanding value to members while supporting the broader Northern Territory community.

Every achievement reinforces our mission to give back, strengthen local communities, and enhance the lives of Territorians.

AANT continues to grow, welcoming 4,623 new members during the year. This growth reflects the trust Territorians place in AANT and the value of the services we provide. A larger membership not only strengthens our community but also enables us to deliver even greater benefits, experiences, and support to members across the Northern Territory.

In November 2024, we signed a new agreement with the Royal Automobile Association (RAA), reinforcing a long-standing partnership that underpins our mission to serve Territorians. We continue to explore new partnerships and services to provide members with even greater value and convenience.

In December 2024, AANT launched the NT's first mobile EV charging solution. Part of our car patrol fleet, the EV Mobile Charger van provides quick battery top-ups, helping drivers reach the nearest charging station within Darwin. This innovation demonstrates our commitment to supporting the transition to sustainable travel while meeting the evolving needs of modern motorists.

Education remains central to our work. In March 2025, we delivered our largest ever Street Smart High event, welcoming over 1,400 Year 11 and 12 students to learn about the risks young drivers face. To support students both on and off the road, we offered 12-month memberships to all attendees.

Education is not only for young drivers. With 70% of road fatalities over the past decade involving men, AANT launched the Blooms for Blokes campaign, encouraging Territorians to give flowers to the men they care about, reminding them how much they matter. Too often, the first-time men receive flowers is at their funeral. Through this initiative, we engaged directly with the community, distributing flowers and sparking meaningful conversations to help change this heartbreaking pattern.



AANT welcomed **4,623 new members** during the year.

This growth reflects the trust Territorians place in AANT and the value of the services we provide.

AANT actively connects with Territory communities through a range of initiatives. We engaged the public with activations at BASSINTHEGRASS and Darwin Supercars, and supported local creative talent by sponsoring the Darwin Comedy Festival. We also celebrated paramedics with St John Ambulance NT, recognised NT Cricket volunteers for their service to community cricket, and sponsored the Waratah Football Club's Junior Indigenous Development Program, giving children from remote communities the chance to play sport, build confidence, and feel included.

Representing 22,000 members, AANT played a key role in the 2024 NT election, advocating for safer, more affordable transport. We are now working with the Territory government to reduce road deaths, improve flood resilience, implement evidence-based road funding decision making, ease costs of transports and build a cleaner, sustainable transport network. Ahead of the federal election, we joined other motoring clubs and the Australian Automobile Association to launch the MySafetyCounts campaign, using the AusRAP five-star system to ensure funding goes where it saves the most lives. We thank the Northern Territory Government for releasing AusRAP road safety data for Territory

roads — publishing this data is an important step in transparency, making it clear which roads most need funding and improvement.

In June 2025, AANT signed a new agreement with United Petroleum, delivering an additional 2 cents per litre discount for members—bringing the total to 8 cents per litre. This initiative is a direct reflection of our promise to enhance everyday value for members and help ease the cost of living across the Territory.

Our dedication to the community also extends beyond member benefits. In 2025, AANT secured a 10-year naming rights agreement with the Darwin Entertainment Centre, now proudly named AANT Centre. This partnership reflects our ongoing investment in the Territory's cultural and social landscape, supporting local arts and entertainment while strengthening community connection.

These achievements, campaigns, and initiatives reflect AANT's broader mission: to support our members, improve road safety, and remain actively involved in the communities we serve. We are always looking for new ways to enhance membership and give back to the Territory that has supported us for over 60 years.

Building on the success of 2024–25, AANT is shaping a bold strategy to secure a bright future for our members. By focusing on innovation, safety, and community engagement, we aim to enhance services, expand our impact, and support Territorians both on and off the road—making a real difference for our members and the wider Northern Territory community.



In 2025, AANT secured a **10-year naming rights agreement with the Darwin Entertainment Centre**, now proudly named **AANT Centre**. This partnership reflects our ongoing investment in the Territory's cultural and social landscape, supporting local arts and entertainment while **strengthening community connection**.



Trevor Cox
President



Simon Matthias
CEO



The year in numbers



21,874
members



16,901
Road Service
callouts attended



62 years
as part of the Territory
Way of Life



5,000+
kids educated on road
safety since 2021



\$620,000+
saved by our members



\$29.5 million
in vehicle leases through
AANT Salary Packaging

Here for our members, here for the Territory!

Since its founding in 1963, the Automobile Association of the Northern Territory (AANT) has supported the motoring needs of more than 22,000 members, with over 15% remaining with us for more than two decades — a testament to their longstanding confidence in AANT.

From roadside assistance and insurance to salary packaging, expert motoring advice, and everyday savings, we provide practical services that make life better for Territorians.

Your trust and loyalty inspire us to keep advocating, innovating, and giving back. Beyond these core services, we actively champion safer roads, fair fuel prices, and improved driving conditions, ensuring that both our members and the wider Northern Territory can rely on AANT on and off the road.



Our purpose: Part of the Territory Way of Life.



Our vision: A trusted partner for our community and members to turn to.



Our mission: The AANT is a trusted association dedicated to effectively delivering advocacy, products and services that contribute to significantly enhancing mobility and lifestyle within the Territory.

Delivering value through AANT Salary Packaging

Established in 2011, AANT Salary Packaging, is a trusted provider of salary packaging and vehicle financing solutions in the Northern Territory. The service is proudly owned and operated by the Automobile Association of the Northern Territory, in collaboration with local experts James Herraman and Cameron McNally.

AANT Salary Packaging is the largest provider of this benefit in the Northern Territory and the only salary packaging company that is entirely Territory owned.

To date, the service has facilitated over 5,148 novated leases, representing \$243 million in vehicle leases and \$103 million in tax savings for employees, while also supporting employers in attracting and retaining top talent with attractive financial perks. It is currently used by more than 138 employers across the NT, including the NT Government.

By offering salary packaging alongside AANT's broader services, AANT Salary Packaging complements the organisation's mission to provide comprehensive support and tangible benefits to members and the wider Northern Territory community.



To date, the service has facilitated over **5,148 novated leases**, representing **\$243 million in vehicle leases** and **\$103 million in tax savings** for employees



Our people

Council members

Our board members bring a wealth of expertise and play crucial role in guiding our strategic direction and driving our continued growth.

Trevor Cox AANT Council President

Trevor is a deeply experienced and engaged Northern Australia Tourism Business Advisor who has an acute awareness of the customer journey, managing the expectations of clients, along with corporate knowledge of systems, processes and business development. Trevor is a small business owner, investor, company director, and held senior positions in the QLD Tourism and Northern Territory Tourism sectors.

Cassandra Emmett AANT Council Vice President

Cassandra has been a board member of the AANT since 2016 after moving to Katherine in the Northern Territory in 1998. She practised law in Katherine for 6 years before moving to Darwin and switching her legal focus to commercial and property law, where she is a partner with HWL Ebsworth. Cassandra enjoys rural living with her family, camping and travelling.

Doug Phillips

Doug Phillips has held senior management positions in the accounting, motor industry, tourism, and hospitality sectors. Doug arrived in Darwin in June 1975 post-Cyclone Tracy and worked in the NT Department of Business. In 1999 Doug joined the NT Government in an Executive position and completed his Public Service appointment as the Deputy Chief Executive of the Business Department in August 2014.

David Loy

Born and bred in the Territory, David Loy brings a wealth of business acumen and connections from Alice Springs to Darwin. He is an expert in property development, valuations, property management and auction services. Across the Territory, his team provides a high level of customer service.

Mark Olivetta

Mark Olivetta is a finance industry expert. As managing partner of Morgans Financial he provides holistic solutions for wealth creation, including superannuation, stockbroking and financial planning. Mark is regularly invited by ABC Radio to talk about financial matters.

Oliver Holm

Oliver brings a deep understanding of land transport networks and associated infrastructure to the role, having held executive roles in state and federal governments and the private sector. Over his career Oliver has been instrumental in guiding the evaluation of, and investment in, urban, regional and remote roads across Australia to deliver safer roads for all users. As a Director at KPMG, Oliver assists clients to achieve improved infrastructure program design and delivery.

Suzanne Morgan

Suzanne is a strategic communications leader with expertise in government, tourism, and stakeholder management. A former AANT Council Member (2011–2021), she has held senior advisory roles and remains actively involved with the AICD, focusing on governance, partnerships, and economic growth.

Will Johnson

Will is Managing Director at Herron Todd White NT, a Certified Practising Valuer, and Chair of the Australian Property Institute NT, with expertise in property valuations, governance, and leadership. He holds key board roles and contributes actively to the NT property industry.

Stuart Kenny

Stuart has lived in the NT for over 24 years, leading in agriculture, oil and gas, defence, and manufacturing. He now heads Territory Instruments and actively supports economic growth through corporate board roles.

The leadership team

Made up of passionate individuals from diverse backgrounds, AANT leadership team brings together a range of skills and 240 years of combined experiences under one roof.



Simon Matthias
Chief Executive Officer

AANT



Lachlan Fairley
General Manager

AANT Salary Packaging



James Herraman
Director

AANT Salary Packaging



Edon Bell
Senior Manager Retail & Operations

AANT



Cameron McNally
Director

AANT Salary Packaging



Stephanie Rousset
Senior Manager Marketing Media & Advocacy
AANT



Julie Timms
Manager Sales & Service
AANT

Community engagement

Supporting the Northern Territory community is at the heart of everything we do at AANT.







For the sixth consecutive year, AANT proudly partnered with St John Ambulance NT, recognising the vital work of paramedics who keep our communities safe.



In 2025, we continued to give back through initiatives that celebrate volunteers, support local organisations, and connect Territorians across the Territory.

AANT engaged with some of the Territory's most iconic events. We returned as sponsors of Bass in the Grass and the Darwin Supercar event, and for the first time, supported the Darwin Comedy Festival. These partnerships celebrate the Territory's vibrant lifestyle and culture while creating opportunities to connect with the community. At the Darwin Supercars, AANT hosted over 120 members through our hospitality program, delivering memorable experiences and highlighting the value of membership.

For the sixth consecutive year, AANT proudly partnered with St John Ambulance NT, recognising the vital work of paramedics who keep our communities safe. Volunteers are the backbone

of Territory sport, and through our second year of the NT Cricket "Volunteer of the Month" award, we honoured those who dedicate their time and energy by offering complimentary AANT Premium membership.

Our commitment extends to Aboriginal development and youth programs. AANT Salary Packaging proudly sponsors the Waratah Football Club's Junior Indigenous Development Program, enabling children from remote communities — including the Tiwi Islands, Belyuen, and Timber Creek — to participate in sport in Darwin. These programs foster inclusion, build confidence, and strengthen community connections.

Together, these initiatives demonstrate that AANT's role goes far beyond the roadside. From lifesaving partnerships to youth development and cultural events, we are proud to support the communities that have trusted and relied on us for over 60 years.



Advocacy

As a fully Territory-owned and operated organisation, AANT plays an active role in representing the interests of its members and the wider Northern Territory community on key transport and road safety issues.





AANT successfully hosted Street Smart High, the Northern Territory's largest road safety event, for the fifth consecutive year.



Blooms for Blokes

In 2024–2025, AANT delivered the Blooms for Blokes initiative, a creative campaign aimed at reducing male road fatalities, which remain significantly higher than female fatalities. By distributing flowers and sparking conversations across the community, the program encouraged men to consider their own safety and make responsible driving choices, reinforcing the importance of well-being on and off the road.

Street Smart High – Five Years of Road Safety Education

This year, AANT hosted the fifth annual Street Smart High event, the Northern Territory's largest youth road safety education program. The immersive experience engaged senior school students with real-life scenarios, demonstrations, and expert guidance to illustrate the consequences of unsafe driving. Each participant also was offered a complimentary 12-month roadside assistance membership, extending safety support beyond the classroom.

Road Safety Week 2025 – The 5 Elephants

During Road Safety Week, AANT introduced “The 5 Elephants” campaign to highlight five major risky driving behaviours: speeding, drink and drug driving, fatigue, distraction, and not wearing a seatbelt. The visually striking installations captured public attention and promoted community conversations about reducing road trauma, complementing our broader education and awareness initiatives.



Through these programs, AANT demonstrates that advocacy is more than policy — it is about creating tangible, community-focused outcomes that save lives, raise awareness, and encourage responsible road use.

The 'Fatal 5' causes of road trauma in the Northern Territory

- **Distraction**
- **Speed**
- **Dangerous road users**
- **Not wearing a seatbelt**
- **Drug and drink driving**

AANT

Council's report

Your council members submit the consolidated financial statements of The Automobile Association of the Northern Territory Incorporated (the Association) and its Subsidiary for the financial year ended 30 June 2025.

Council Members

The names of council members during the financial year are as follows:

- › Mr Trevor Cox (President)
- › Ms Cassandra Emmett (Vice President)
- › Mr Mark Olivetta (Public Officer)
- › Mr David Loy
- › Mr Douglas Phillips
- › Mr Oliver Holm
- › Mrs Suzanne Morgan (Appointed 5th February 2025)
- › Mr Will Johnson (Appointed 5th February 2025)
- › Mr Stuart Kenny (Appointed 5th February 2025)

Principal activity

The principal activity of the Group during the financial year was the provision of roadside assistance services and other motoring/touring related services to Members of the Association. There is no change in the principal activity since last financial year.

Operating Results

The consolidated operating profit before income tax was \$572,946 (2024: \$787,744 profit, Consolidated). The net current year consolidated profit after income tax was \$662,184 (2024: \$652,129).

Comprehensive Income

The total consolidated comprehensive profit after income tax for the year was \$662,184 (2024: \$652,129).

AANT values its financial assets at market value and at balance date the market value of the investment portfolio was \$93,725 less than cost of acquisition. This reflects an increase in value of the investment portfolio by \$52,345 compared to the \$146,070 shortfall reported in FY24 and is taken into account in this year's profit results.

	Cost	Market value	(Shortfall)
Investment details	30 June 2025		
Australian Fixed Interest	2,268,329	2,294,583	26,254
Global Fixed Interest	284,663	260,751	-23,912
Managed Funds	692,000	595,933	-96,067
Unsettled Trading Activity as at 30th June 2025	2,362	2,362	0
Total	3,247,354	3,153,629	-93,725

As at 1 October 2025 the shortfall against acquisition cost is \$82,862, compared to \$93,725 reported in the accounts at year end, and any recovery of value in FY26 will be reflected in those accounts.



Trevor Cox
President

Date: November 2025



Cassandra Emmett
Vice President

Date: 5 November 2025

Council statement

In our opinion:

- (a) the accompanying financial report as set out on pages 5 to 31, being a general purpose financial statement – simplified disclosures, is drawn up so as to present fairly the state of affairs of the Association as at 30 June 2025 and the results of the Association for the year ended on that date;
- (b) the accounts of the Association have been properly prepared and are in accordance with the books of account of the Association; and
- (c) there are reasonable grounds to believe that the Association will be able to pay its debts as and when they fall due.

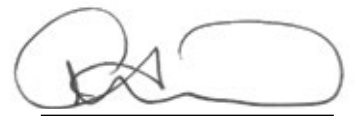
We confirm as follows:

- (a) The name of each committee member of the association during the relevant financial year were:
 - Mr Trevor Cox (President)
 - Ms Cassandra Emmett (Vice President)
 - Mr Mark Olivetta (Public Officer)
 - Mr David Loy
 - Mr Douglas Phillips
 - Mr Oliver Holm
 - Mrs Suzanne Morgan (Appointed 5th February 2025)
 - Mr Will Johnson (Appointed 5th February 2025)
 - Mr Stuart Kenny (Appointed 5th February 2025)
- (b) The principal activity of the Group during the financial year was the provision of roadside assistance services and other motoring/touring related services to Members of the Association
- (c) The net profit of the association for the relevant financial year was: \$662,814



Trevor Cox
President

Date: 5 November 2025



Cassandra Emmett
Vice President

Date: 5 November 2025

Independent Audit Report on the Summary Financial Statements

To the members of Automobile Association of the Northern Territory Inc
and Controlled Entities

Opinion

The summary financial statements, which comprises the Consolidated Statement of Financial Position as at 30 June 2025, the Consolidated Statement of Profit or Loss and Other Comprehensive Income, the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the year then ended and the Council's Statement, are derived from the audited financial report of Automobile Association of the Northern Territory Inc and Controlled Entities for the year ended 30 June 2025.

In our opinion, the accompanying summary financial statements are consistent with, in all material respects, the audited financial report of Automobile Association of the Northern Territory Inc for the year ended 30 June 2025, in accordance with the *Northern Territory of Australia Associations Act 2003* and the Australian Accounting Standards – Simplified Disclosures.

Summary Financial Statements

The summary financial statements do not contain all the disclosures required by *Northern Territory of Australia Associations Act 2003* and the Australian Accounting Standards. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited financial report and the auditor's report thereon. The summary financial statements and the audited financial report do not reflect the effects of events that occurred subsequent to the date of our report on the audited financial report.

The Audited Financial Report and Our Audit Report Thereon

We expressed an unmodified audit opinion on the audited financial report dated 4 November 2025.

Other Information

The Council Members are responsible for the other information. The other information comprises the Council's Report for the year ended 30 June 2025, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Council Members' Responsibility for the Summary Financial Statements

The Council Members of Automobile Association of The Northern Territory Inc and Controlled Entities are responsible for the preparation of:

- a) the summary financial report that gives a true and fair view in accordance with Australian Accounting Standards – Simplified Disclosures and the *Northern Territory of Australia Associations Act 2003*; and
- b) for such internal control as the Council Members determine is necessary to enable the preparation of the financial report that gives a true and fair view so that it is free from material misstatement, whether due to fraud or error.

In preparing the summary financial report, the Council Members are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Council Members either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are consistent, in all material respects, with the audited financial report based on our procedures, which are conducted in accordance with Audit Standard ASA 810 *Engagements to Report on Summary Financial Statements*.

Moore Australia

Moore Australia Audit (SA/NT) Pty Ltd
Chartered Accountants

R Speed

Robyn Speed

Director – Audit and Assurance
Moore Australia Audit (SA/NT) Pty Ltd
Brisbane, Queensland
4 November 2025

AANT Summary Financials

Consolidated statement of profit or loss and other comprehensive income for the year ended 30 June 2025

	Consolidated 2025	Consolidated 2024
	\$	\$
Revenue from contracts with customers	6,455,491	5,769,389
Total Revenue	6,455,491	5,796,389
Expenses		
Member services expenses	(4,199,808)	(3,743,072)
Administration fees	(338,262)	(320,942)
Employee benefits	(1,356,684)	(1,218,958)
Other expenses	(585,078)	(643,945)
Total expenses	(6,479,832)	(5,926,917)
Share of net profit of Joint Venture	376,445	555,143
Investment Income	220,843	363,129
Operating profit before income tax	572,946	787,744
Income tax expense	89,238	(135,615)
Operating profit / (loss) after income tax	662,184	652,129
Total comprehensive income / (loss) for the year	662,184	652,129

The Consolidated Statement of Profit or Loss and Other Comprehensive Income is to be read in conjunction with the Notes to the Financial Statements.

Consolidated statement of financial position as at 30 June 2025

	Consolidated 2025	Consolidated 2024
	\$	\$
Current Assets		
Cash and cash equivalents	1,413,441	868,695
Trade and other receivables	579,807	621,470
Income tax receivable	-	313,442
Inventories	11,301	16,989
Total Current Assets	2,004,549	1,820,596
Non-Current Assets		
Plant and equipment	52,884	68,419
Intangibles	94,993	128,143
Right-of-use assets	351,422	495,103
Financial assets	3,153,628	2,395,727
Investment in Joint Venture	3,686,947	3,710,503
Deferred tax asset	-	17,857
Total Non-Current Assets	7,339,874	6,815,752
Total Assets	9,344,424	8,636,348
Current Liabilities		
Contract liabilities	1,463,979	1,394,249
Trade and other payables	526,703	344,789
Provisions	235,062	180,703
Provisions for Income Tax	10,865	-
Lease liabilities	166,037	156,161
Total Current Liabilities	2,402,646	2,075,902
Non-Current Liabilities		
Provisions	18,099	25,463
Deferred tax liability	34,781	142,233
Lease liabilities	240,620	406,657
Total Non-Current Liabilities	293,500	574,353
Total Liabilities	2,696,146	2,650,255
Net Assets	6,648,277	5,986,093
Equity		
Retained Earnings	6,648,277	5,986,093

The Consolidated Statement of Financial Position is to be read in conjunction with the Notes to the Financial Statements.

Consolidated statement of changes in equity for the year ended 30 June 2025

	Retained Earnings	Total
	\$	\$
Consolidated		
Balance at 1 July 2023 – restated	5,333,964	5,333,964
Profit for the year	652,129	652,129
Total comprehensive profit for the year	652,129	652,129
Balance at 30 June 2024	5,986,093	5,986,093
Consolidated		
Balance at 1 July 2024	5,986,093	5,986,093
Profit for the year	662,184	662,184
Total comprehensive income for the year	662,184	662,184
Balance at 30 June 2025	6,648,277	6,648,277

The Consolidated Statement of Changes in Equity is to be read in conjunction with the Notes to the Financial Statements.

Consolidated statement of cash flows for the year ended 30 June 2025

	Consolidated 2025	Consolidated 2024
	\$	\$
Cash flows from operating activities		
Receipts from members and customers	7,007,089	5,762,589
Payments to suppliers and employees	(6,582,577)	(5,690,252)
Interest on lease liabilities	-	(16,393)
Income tax received/(paid)	323,950	(24,307)
Net cash provided by / (used in) operating activities	748,462	31,637
Cash flows from investing activities		
Purchase of fixed assets and intangibles	(13,653)	(76,667)
Purchase of financial assets	(853,489)	-
Investment income received	696,189	410,009
Proceeds from sale of financial assets	135,242	-
Net cash provided by / (used in) investing activities	(35,711)	333,343
Cash flows from financing activities		
Payment of principal portion of lease liabilities	(156,161)	(146,719)
Interest on lease liabilities	(11,844)	-
Net cash provided by / (used in) financing activities	(168,005)	(146,719)
Net increase/(decrease) in cash and cash equivalents	544,746	218,262
Cash and cash equivalents at beginning of the year	868,695	650,433
Cash and cash equivalents at end of the year	1,413,441	868,695

The Consolidated Statement of Cash Flows is to be read in conjunction with the Notes to the Financial Statements.



AANT Centre





Blooms for Blokes





Darwin Supercars



Josh Smith
NIGHTCLIFF CRICKET CLUB



Michael Zampa
PALMERSTON CRICKET CLUB



NT Cricket



Craig Johnston
SOUTHERN DISTRICTS CRICKET CLUB





Bass in the Grass





Automobile Association of the Northern Territory Inc.

2/14 Knuckey Street, Darwin NT 0800

P (08) 8925 5901 **E** info@ aant.com.au

24/7 Roadside Assistance 131 111

www.aant.com.au